

A Quarterly Update of  
the Balch Consolidation  
Conduit Project by  
James W. Fowler Co.

## Recent Awarded Subs

Geodyne  
Jones Drilling & Pumps  
Boart Longyear Co.  
Elk Mountain  
Northstar & Associates  
CEC Security Services  
Johnson Western  
Gunite  
NW Underwater Construction  
Hal's Construction  
Rivercity Environmental  
D & H Flagging  
Coast Industries

## Upcoming Opportunities

Shaft B 2nd Half  
Build Out  
Shaft D Stack Out  
Shaft D Site Res-  
toration  
Shaft L Stack Out

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## MWESB Focus: C & L Metal Sales

**C**indy Scott, owner of C & L Metal Sales, has long been known as a get-it-done worker. Before starting C & L Metal Sales, she had already developed a solid reputation as a sales person for Evergreen Steel. Her reputation was so solid, in fact, that shortly after Evergreen was forced to close in 2001 customers were still contacting her with their orders. So, with \$100 and a 1986 Ford Ranger, she started C & L Metal Sales, a certified disadvantaged, women-owned, and emerging small business enterprise that has grown into a full service metal supplier specializing

in structural steel material, various alloys, and fabrication. Since starting on the Balch project in January 2010, C & L has expanded its



Cindy Scott, C & L Metal Sales President

capacity by supplying large quantities of metal to James W. Fowler, from pipes, beams, and channels to large custom items. And, according to Cindy, it is these large custom

items that have made working with James W. Fowler her most challenging and rewarding experience so far. She's had to supply items she's never supplied before. For instance, when large pipe fittings were needed and couldn't be found, Cindy determined that they would have to be custom made to fill the order. As a result, the project managers at James W. Fowler recognized her commitment and have nurtured her company to ensure expanded capacity for C & L Metal Sales and yet another significant impact on the Balch Consolidation Conduit.

## Balch Conduit Recovery Shaft Completion

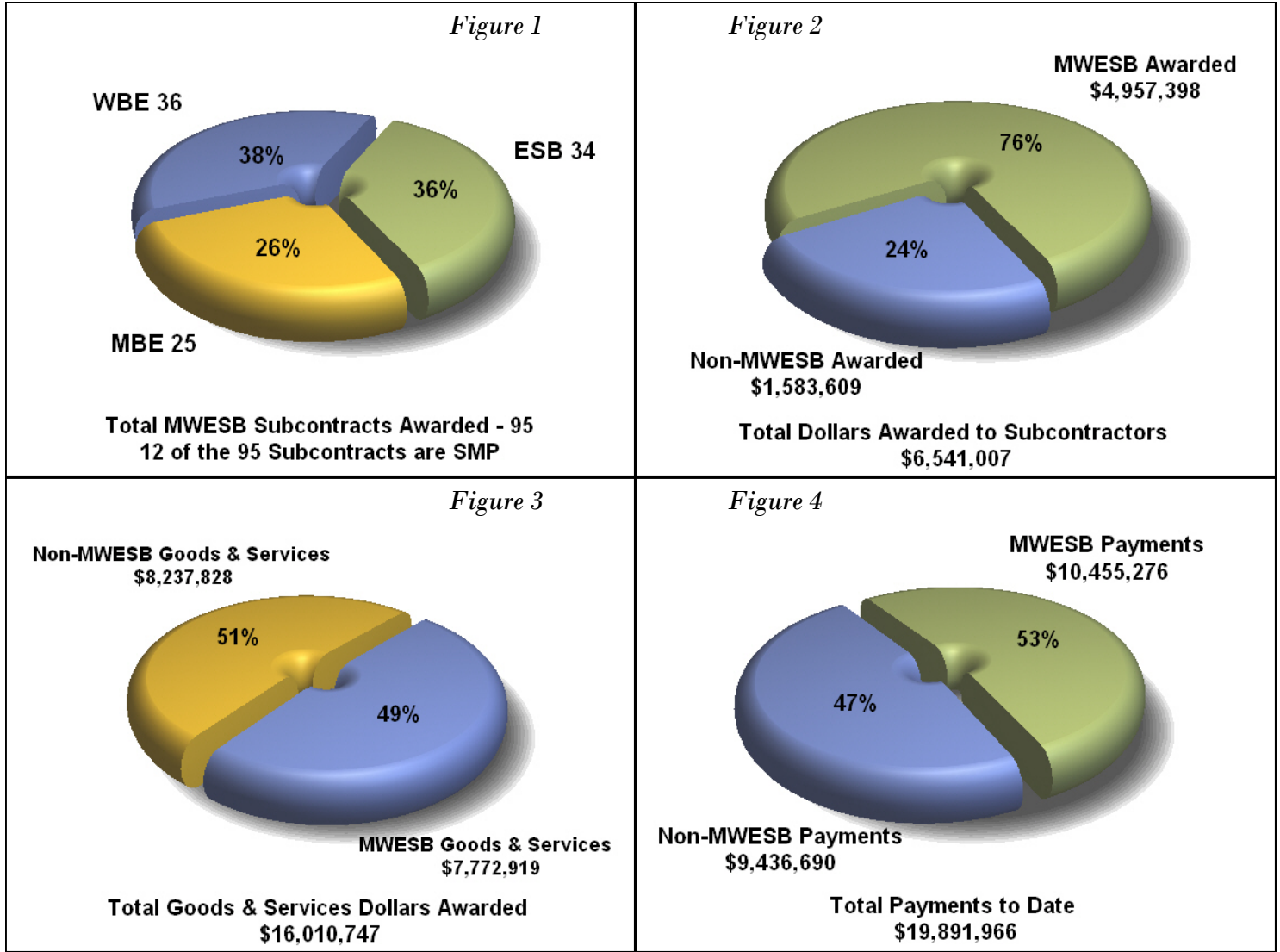
**I**n September 2010, the James W. Fowler / Balch Consolidation Conduit Team successfully completed the Balch Conduit Recovery Shaft (Shaft M). Excavation of this shaft was attempted but unsuccessful under a separate contract on two previ-

ous occasions. The James W. Fowler / Balch Team switched gears and utilized a newer, unique approach to the work which not only saved the City of Portland millions of dollars in contingency funds but expedited the project schedule considerably. In keeping with the

James W. Fowler / Balch Consolidation Conduit Team's commitment to using MWESB companies wherever possible, the method utilized to complete the Balch Conduit Shaft included work performed by MWESB excavation, welding, and drilling contractors.

## Subcontracting and Utilization by the Numbers

Figure 1 shows Total BCC MWESB Subcontracts Awarded. Figure 2 shows Total BCC Dollars Awarded to Subcontractors. Figure 3 shows Total BCC Goods & Services Dollars Awarded. Figure 4 shows Total BCC Payments to Date.



## About the Project and James W. Fowler Co.



The Balch Consolidation Conduit, managed by Portland's Bureau of Environmental Services, is part of the city's 20-year program to control combined sewer overflows (CSOs). The 84-inch and 54-inch diameter pipes will carry combined sewage and stormwater runoff from the Balch Drainage Basin to the West Side Big Pipe for conveyance to the Columbia Boulevard Wastewater Treatment Plant. Construction will last from June 2009 to December 2011.

James W. Fowler Co. James W. Fowler Co. is a diversified general contractor providing industrial, transportation, underground, and tunneling construction solutions for municipalities, agencies and private owners across the United States. Since our inception in 1970 in Dallas, Oregon, James W. Fowler Co. has based our business on excellence, integrity and service in regard to our clients, subcontractors and employees.

